



Group Overview

Corporate Accounts

Agenda

ABOUT US

3

OUR INTEGRATED SERVICES OFFERING

6

OUR INTEGRATED MANAGEMENT MODEL

8

OUR APPROACH

9

THE DIGITAL ECOSYSTEM SUPPORTING SECURITY SERVICES

10

THE KEY STRENGTHS

11

SICURITALIA GROUP CERTIFICATIONS BY SCOPE

12

+150.000 CLIENTS ACROSS INDUSTRIES

13

About us

Sicuritalia is the leading player in the Italian security market and the second-largest private operator in Europe.

The Group works closely with major stakeholders in the industrial, banking, retail and public sectors, offering a wide range of integrated Security and Soft-Facility Management services.



Sicuritalia's mission is to provide organizations and individuals with all the services, technologies and products that enable an integrated response to the fundamental need for security.



At Sicuritalia, from the switchboard operator to top management, the entire **corporate culture** is focused on achieving complete **Client's satisfaction**.



All companies within the Sicuritalia Group are ISO 9001:2015 certified

(limited to the scopes and sites specified in the certificates).

Key roles within the organization are responsible for gathering information, supporting clients and implementing any necessary corrective measures.



Key figures and offices



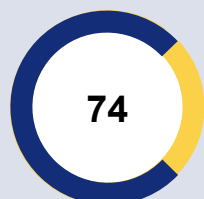
REVENUES (€)



EMPLOYEES



CUSTOMERS



LOCAL OFFICES FOR
SALES & OPERATIONS

Sicuritalia ensures **direct and widespread management** across the **entire national territory**, thanks to **74 operational offices** located in Italy's main metropolitan areas.



Our offices

ANCONA
AREZZO
BARI
BARLETTA-TRANI-ANDRIA
BELLUNO
BERGAMO
BOLOGNA
BOLZANO
BRESCIA
BRINDISI
CAGLIARI
CAMPOBASSO
CHIETI
COMO
CREMONA
FERRARA
FIRENZE
GENOVA
GORIZIA
L'AQUILA
LODI
LECCO
MILANO
NAPOLI
PADOVA
PALERMO
PARMA
PERUGIA
PIACENZA
PISA
PISTOIA
PORDENONE
POTENZA
REGGIO EMILIA
ROMA
ROVIGO
SALERNO
SASSARI
TERAMO
TORINO
TRENTO
TREVISO
TRIESTE
UDINE
VENEZIA
VERONA

Our presence abroad

Sicuritalia operates abroad through the controlled **MAAT Group B.V.**, while developing **partnerships around the world** with various security companies.



MAAT Group delivers **security services** with more than **2.000 specialized security guards** across **Belgium, the Netherlands and Germany**.



Risk consulting



Specialized security guards



Mobile & monitoring



Integrated technology solutions



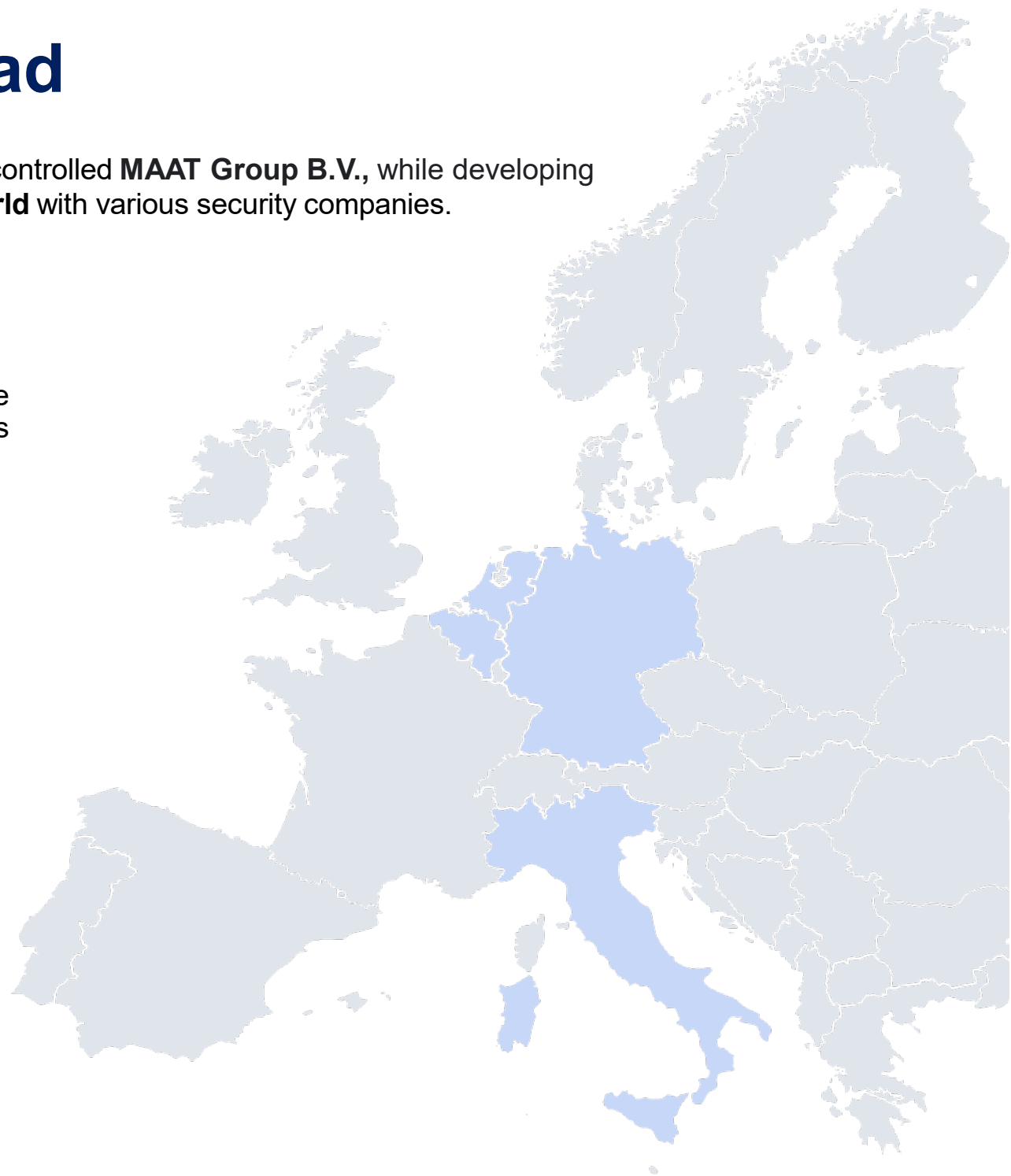
Mobile video surveillance



Soft-Facility services



Security Training & Coaching



Our integrated services offering (1/2)

Sicuritalia holds the expertise and infrastructure necessary to provide a **coordinated and integrated management** of a wide range of **Security and Soft-Facility Management services**, traditionally handled by multiple suppliers, each with their own specific capabilities and expertise.

This approach ensures both economic and organizational advantages of a **single point of contact**, in the form of a **Global Security Service** in areas where the Group operates directly, or as a **Main Contractor** where it relies on trusted partners.

Core Security Services



Private Security

- Fixed or dynamic manned guarding with Armed Security Guards
- Security services in railway, tramway, port and airport environments
- Canine security services
- Anti-theft and loss prevention
- Cyber (virtual) guarding



Auxiliary Security Services

- Reception & auxiliary services
- Cyber (virtual) reception
- Switchboard and mailroom management
- Access control for people, goods and vehicles
- Assistance at fairs, events and museum facilities
- Fire prevention and first aid
- Nursing services
- Doorman services for crowd and client flow management
- Licensed hostesses and stewards
- Fire & Safety services



Security Systems

- Design, installation and maintenance of security systems
 - Anti-intrusion and access control
 - Fire & smoke detection
 - CCTV and remote video monitoring
 - EVAC audio systems
 - Mobile video surveillance (Towers)
 - Drones and robotics
- Security engineering & security systems integration
- Remote management of security system



24/7 Security Operations Centre

- Security Operations Centre (SOC) – 24/7
- Centralized management of alarm and video alarm alerts
- Video-surveillance and video-inspections
- Armed Security Guard response to alarm alerts
- Patrol inspections with electronic certification of activities
- Opening/closing services
- Key custody services
- Personal tracking

Our integrated services offering (2/2)

Additional Services



Soft-Facility Management

- Civil and industrial cleaning
 - Office cleaning
 - Technical cleaning of industrial sites
 - Cleaning of healthcare environments
 - Cleaning of high-traffic areas (stations, ports, airports, etc.)
 - Cleaning of cultural and social environments
- Specialized cleaning
- Sanitization and disinfection services
- Pest control and rodent control
- Green area care and outdoor space maintenance
- Logistics, storage and goods handling
 - Goods collection and storage
 - Manual and mechanized handling
 - Document transportation
 - Digital warehouse management
- Dedicated services in postal, tourism, museum, hôtellerie and food-service sectors



Investigations & Intelligence

- Risk management and security consulting
 - Risk analysis and mitigation
 - Physical penetration testing
 - People security
 - Information security
 - Security training
 - Outsourced security office
- Investigations, privacy and fraud prevention
- Intelligence
 - Market intelligence
 - Reputational reports
 - Due diligence
- Travel security and crisis management
 - Executive protection & close security
 - Travel Security Operations Centre & consulting



Cyber Security

- Cybersecurity consulting
 - Vulnerability assessment & penetration test
 - Privacy & compliance
 - Risk assessment
 - Cybersecurity training
 - Business continuity
- Security engineering
 - Access management
 - Database monitoring
 - IT and event security management
 - Situational & user awareness
- Cybersecurity strategies
 - Risk management
 - Centralized event evaluation



Cash in Transit

- Transportation, processing and custody of valuables
- Automated solutions for cash handling
- ATM services

*Services provided through **BTV S.p.A.**, in which the Sicuritalia Group holds a 40% stake.*

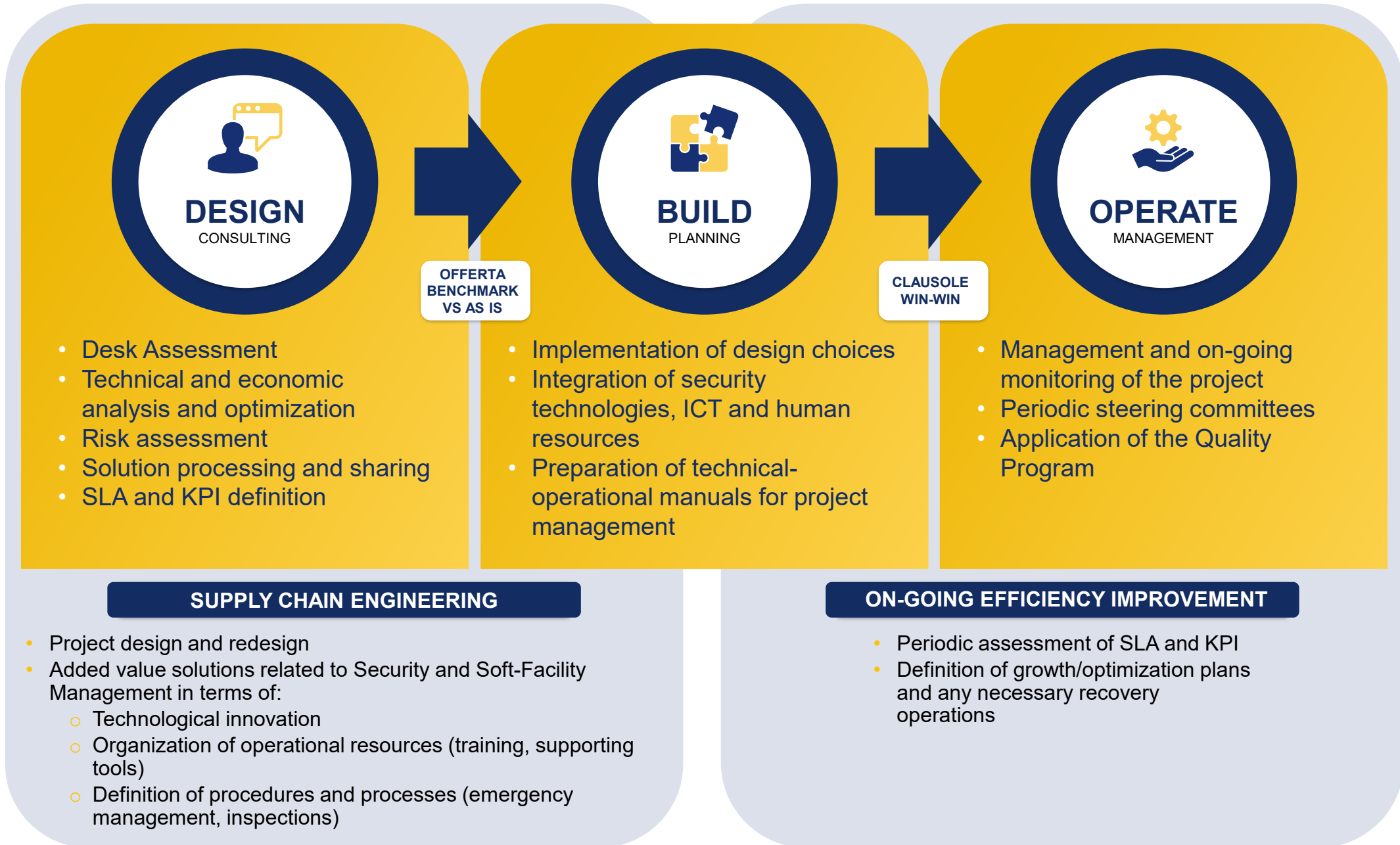
- *Leading operator in the Italian cash in transit market, with €190 million revenues, over 2.000 employees and a widespread national presence thanks to 31 operational offices and cash handling rooms.*

Our integrated management model

Sicuritalia has developed an **integrated model** for managing security services and technologies, combining **maximum effectiveness** of the chosen solutions with **cost-efficiency**, while ensuring a **continuous improvement** process.



Our approach



Digital ecosystem supporting security services

Sicuritalia's digital ecosystem is designed to support the delivery, control and reporting of security services, ensuring **traceability, transparency and operational quality** throughout the **entire service lifecycle**. The applications are **user-friendly** and **integrated** with the technological systems used by operational personnel during service delivery.

CORE CAPABILITIES



CERTIFICATION

End-to-end traceability of delivered services, from planning to execution. Shift management and monitoring of operational activities.



OPERATIONAL MANAGEMENT

Creation and update of operational events (reports, site clearances, access management, keys/mail handling, checklists/audits). Execution of standard services and management of extraordinary requests.



GOVERNANCE & REPORTING

Transparency and KPIs for the Client. Access to dashboards, Excel/PDF reports, and operational data.

DEDICATED TOOLS

SICURFORCE

- Platform for the **operational governance** of the **services**.
 - Web Portal**: access for clients and staff personnel to enable integrated coordination and monitoring of services.
 - Mobile App**: for administrative resource management and digital tracking, designed for operational field personnel.



BUSINESS INTELLIGENCE

Analysis of strategic information and in-depth review of operational data to enable fast decision-making.

MVSNET

Multichannel reception of information (radio, digital, GPRS, ADSL) and **interpretation of alarm signals** by the Security Operations Center.

NAVNET

- Tracking and certification of patrol activities**.
 - Georeferencing** of area patrol units and internal/external patrol rounds, mapped directly onto the site layout/map.
 - Creation of **digital reports** related to service execution, inspection rounds and any recorded and managed alarms/SOS event.



Sicuritalia's key strengths



Sicuritalia offers a **comprehensive service**, directly delivering part of the activities while, coordinating the contract through established procedures and in full compliance with current regulations. This ensures that the outsourced services are provided according to predefined qualitative and quantitative standards, as established in the specific Service Level Agreements (SLAs) with the client.



From an outsourcing perspective regarding Security and Soft-Facility Management issues within organizations, Sicuritalia acts as a **single point of contact** between the Client's diverse need and the wide range of solutions available on the market. Leveraging its structure and expertise, the company offers the best nationwide **solution customized according to each Client's specific requirements**, working in collaboration with the most qualified local operators and partners.



The **integrated approach** to managing Security and Soft-Facility Management issues allows for **resource and time savings, cost reduction** and the **optimization of efforts** dedicated to handling related challenges.



Service delivery is supported by:

- a **web-based CRM platform** that allows Clients to interact with Sicuritalia and to monitor outsourced activities in real time;
- appropriate, high-level **insurance coverages**, including **Contingency Insurance**, which provides protection against any potential risk arising from the inadequate performance of policies issued by subcontractors.



To coordinate activities related to the assigned contracts, Sicuritalia relies on its **Security Operations Centre**, equipped with the **most advanced technologies** and capable of supporting all of the Client's operational needs, while ensuring continuous monitoring of the services provided.

Sicuritalia Group certifications by scope

GOVERNANCE	ENVIRONMENTAL	SOCIAL RESPONSIBILITY	TECHNICAL	ESG
ISO 9001:2015 Quality Management Systems	ISO 14001:2015 Environmental management systems	ISO 45001:2023 Management systems for worker health and safety	UNI 10891:2022 Surveillance services (mandatory for surveillance institutes according to Ministerial Decrees 269/2010 and 56/2015)	RATING ECOVADIS ESG Rating: Evaluation System
22301:2019 Business continuity management systems (business continuity and disaster recovery)	ISO 50001:2018 Energy Management Systems	ISO 39001:2012 Road safety management systems (employee safety, company fleet maintenance, road construction site management)	UNI 50518:2023 Operations center (mandatory product certification due to size and territorial scope)	RATING SYNESGY ESG Sustainability Assessment Platform
ISO 37001:2016 Anti-corruption management systems (corporate compliance, financial and non-financial controls, model 231)		ISO 28001:2020 Supply chain security management systems	SOA SOA certification (OG11 I, OS5 IVBis, OS30 II) for participation in plant tenders	
ISO 27001:2022 Information Security Management Systems		UNI PDR 125 Gender equality certification	UNI 11926:2023 Security auxiliary services	
ISO 27701:2019 Information security management systems (personal data)		ISO 26000 Corporate social responsibility certification	ISO 13549:2003 Cleaning and sanitization in sensitive environments	
		ISO 30415:2021 Diversity and inclusion certification	ISO 16636:2015 Pest management and control	
		SA8000 Corporate social responsibility (working conditions, health and safety, freedom of association, right to collective bargaining)	ECOLABEL License for indoor cleaning services	

Supporting +150.000 clients across industries



www.sicuritalia.it